

Request for Proposals (RFP)

Unifi Protect Equipment

1. Introduction

- 1.1. Union School District issues this Request for Proposals (“RFP”) for Unifi Protect Equipment.

- 1.2. Issuing Officer and Technical Contact For Questions and Information

Bryan Eaton
Technology Director
Union School District
eatonbj@unionsd.net
814-473-2121

Prospective Vendors must direct and confine all inquiries and communications concerning this procurement to the Issuing Officer and correspondence should be made via e-mail.

Vendors are responsible for periodically monitoring the web site for any updates relating to this RFP.

- 1.3. One complete hard copy must be sealed and delivered to the USD Business Office, at 354 Baker St., Suite 2, Rimersburg, PA 16248 on or before 12:00 pm E.S.T. on May 1, 2026. The completed hard copy is to be labeled, “2026 Unifi Project”.

The District intends to select the successful Vendor to the school board no later than its May 2026 meeting.

- 1.4. The District will review the proposals for compliance with the procedural requirements set forth in Section 4 and may reject any proposal that materially fails to comply.

The District reserves the right to ask clarifying questions of Vendors.

- 1.5. The successful bidder(s) will be advised of selection by the Issuing Officer through the issuance of a notification of intention to recommend the award via email. Any notification of the selection of the successful bidder shall have no legal effect unless and until the parties negotiate a mutually acceptable agreement that is approved by the school board

- 1.6. The District is exempt from Pennsylvania Sales and Use Tax and has other federal and state tax exemptions afforded to public school entities and/or similar political subdivisions. This notice shall serve to satisfy any notification required by the provider as to these tax exemptions. Vendors must ensure that their cost proposals specifically include all applicable taxes, fees and surcharges from which the District is not exempt or that is imposed or assessed by Vendor, as required in Worksheet A.

- 1.7. Reasons for Disqualification of Proposals

If any of the following conditions occur, Vendor's proposal could be disqualified from being evaluated.

- 1.7.1. Vendor's proposal is submitted after proposals have been opened and reviewed by the District.
- 1.7.2. Vendor has not been in business for at least 5 years performing services or furnishing equipment required in the bid.
- 1.7.3. Vendor cannot provide all equipment and services listed in Appendix A unless otherwise noted in this RFP that separate contracts may be awarded for subsets of equipment and/or services.

2. Purpose of RFP

Union School District is seeking proposals for the purchase of **enterprise-grade security camera equipment**.

This RFP is intended to obtain the most cost-effective solution meeting the technical and operational requirements described herein.

- 2.1. Included in this proposal is Appendix A which itemizes the quantity, model and description of each component or service included in this procurement. Proposals must include Worksheet A, completed in the exact format as Worksheet A with all required information, showing per unit prices.
- 2.2. Proposals must include a description of the manufacturer's equipment warranty for each component listed in Worksheet A in the appropriate column. Descriptions should be specific and include the number of years covered by the warranty.
- 2.3. Proposals requested are preferred turn-key, comprehensive solution that addresses all requirements set forth in Appendix A
- 2.4. Prices quoted must include the cost for all normal operating and reference manuals and all connecting cables required for installation of the equipment. Power cords shall be included in the cost of the equipment.
- 2.5. Equipment must be shipped to Union School District, 354 Baker St., Suite 1, Rimersburg, PA 16248.

3. CONDITIONS, CONTRACT and BILLING

- 3.1. The District reserves the right to:
 - 3.1.1. Amend, modify, cancel this RFP or not award any contract;
 - 3.1.2. Modify or add to the requirements contained in this RFP at any time after the issuance of this RFP for compliance by all providers;
 - 3.1.3. Increase or decrease the quantities of equipment at the same price listed in the successful contract; or entirely omit an item or group of items to be purchased to reflect actual District needs at the time that orders are placed. Such additional quantities will be purchased at the price indicated on the contract. Such modifications are expressly anticipated and included within the scope of this RFP.

- 3.1.4. District intends to award a single contract for all equipment/services in Appendix A; however the District reserves the right to award a contract for any or all parts of the RFP to one or more vendors.
- 3.1.5. Negotiate terms and conditions to meet requirements consistent with this RFP;
- 3.1.6. Request providers to clarify their RFP proposals;
- 3.2. Timeline for Purchase of Equipment

The purchase of equipment will be contingent upon School board approval.

The district will issue a purchase order for the equipment in May/June 2026. All invoices must be dated on or after July 1, 2026, as payments cannot be processed prior to that date. Invoices received at least 10 days before the regular board meeting for a given month will be mailed the day following the meeting.
- 3.3. Equipment Substitution

If the model specified in the contract is discontinued by the manufacturer after the award of this contract, the only acceptable substitute will be the manufacturer's standard replacement in a configuration that meets or exceeds the specifications and operating capabilities of the "as specified" unit.

4. INFORMATION TO BE INCLUDED IN PROPOSAL

In addition to the other information required to be provided, Vendor also will include with their proposal responses to the following questions:

- 4.1. Provide contact name and contact information for the person authorized to negotiate terms and conditions.
- 4.2. Provide contact name and contact information where questions related to the proposal can be directed with a statement certifying that this person (or his/her authorized representative) will be available in May 2026 – June 2026 in order to assist with the completion of the ordering process.
- 4.3. Provide a copy of terms and conditions for the proposed contract.

4.4. Pennsylvania Right-to-Know Law

Vendors are required to clearly identify any specific information that they deem as proprietary and request to be withheld from public view. Vendor must provide one copy of its redacted proposal with all proprietary information omitted. The district intends to comply with the Pennsylvania Right to Know law concerning requests for release of documents regarding this procurement, including the release of proposals after bid opening. The price of the winning bid is not confidential information.

5. EVALUATION

5.1. Union School District will evaluate all complete proposals using the following factors and weights.

Price of eligible goods	60%
Technical	20%
Experience	10%
Timeline	10%

5.2. In order for a bidder to be eligible to be considered a “responsible” bidder, the bidder must comply with the following:

- 5.2.1. Submit a timely proposal and not be disqualified under Section 1.7.
- 5.2.2. The proposal must include all of the required information in Section 4.
- 5.2.3. Bidder must indicate their willingness to be bound by the terms of the RFP

APPENDIX A

List of Equipment

All applicable taxes, fees, shipping and surcharges from which the District is not exempt or that is imposed or assessed by Vendor must be shown below or they will not be paid by the District.

Compatibility: Although functionally equivalent may be submitted for consideration, the equipment listed below must be interoperable and compatible with the District's existing equipment and protocols. Also the below is a list of technical specifications that define what technical specifications must be met to be considered "equivalent":

Proposed access points must meet or exceed the following specifications:

A. Ubiquiti - Enterprise NVR Core (ENVR-Core)

- a. 3U UniFi Protect NVR with 16-bay support for 2.5"/3.5" HDDs/SSDs, up to (300) 4K or (500) Full HD cameras, hot-swappable power supplies and optional 16-bay storage expansion units.

B. G6 Bullet (UVC-G6-Bullet-W)

- a. All-weather 4K PoE camera with a 1/1.8" 8MP image sensor, Multi-TOPS AI Engine, and long-range IR night vision.

C. G6 Turret (UVC-G6-Turret-W)

- a. All-weather, tamper-resistant 4K PoE camera with a 1/1.8" 8MP image sensor, Multi-TOPS AI Engine, and 3-axis manual adjustment for flexible installation.

D. G6 Dome (UVC-G6-Dome-W)

- a. All-weather, vandal-proof 4K PoE camera with a 1/1.8" 8MP image sensor, Multi-TOPS AI Engine, and long-range IR night vision ideal for discreet installations in high-traffic areas..

E. AI LPR (UVC-AI-LPR-B)

- a. Specialized 4K camera with 3x optical zoom and long-range IR night vision optimized for recognizing license plates on vehicles moving up to 90 km/h.

F. Seagate SkyHawk AI 24 TB Hard Drive

- a. **Serial Number** ST24000VE002
- b. **Buffer Size** 512 megabyte
- c. **Data Transfer Rate (Hard Drive)** 285 MBps
- d. **Form Factor (Short)** 3.5"
- e. **Form Factor (Short) (metric)** 8.9 cm
- f. **Hard Drive Capacity** 24 TB
- g. **Hard Drive Features** Conventional magnetic recording (CMR), Helium Sealed-Drive Design, ImagePerfect firmware, Rotation vibration sensor, RV Sensor, Tarnish-resistant
- h. **Hard Drive Type** Internal hard drive
- i. **HD Interface** Serial ATA-600
- j. **Load/Unload Cycles** 600,000
- k. **Max Internal Data Transfer Rate** 272 MBps
- l. **Non-Recoverable Errors** 1 per 10^{15}
- m. **Storage Interface** Serial ATA-600

G. Vendor and Warranty

- a. Vendor shall provide **standard manufacturer warranty** of at least **1 year** with options for extended support.

H. Deliverables

Vendor must deliver:

- a. G6 Dome/Turret/Bullet Cameras with all mounting hardware
- b. AI LPR Cameras with all mounting hardware
- c. Documentation (User manuals, configuration guides).
- d. Warranty and support terms.

I. Physical & Environmental

- Ceiling and/or wall mount capable
- Indoor/Outdoor rated

J. Quantity

- Estimated quantity:
 - ENVR-Core (Appendix A.A) - 1
 - Bullets (Appendix A.B) - 23
 - Turrets (Appendix A.C) - 98
 - Domes (Appendix A.D) - 6
 - AI LPR (Appendix A.E) - 4
 - Seagate HDDs (Appendix A.F) - 10
- Quantities are subject to change based on funding availability.

Worksheet A

Equipment Requested by USD or Equivalent

Data Provided by District				Data Provided by Vendor		
Equipment Description	Manufacture	Part #	Estimated Quantity	Unit Cost	Extended Cost	Warranty Information
Enterprise NVR Core	Ubiquiti	ENVR-Core	1			
G6 Bullet - White	Ubiquiti	UVC-G6-Bullet-W	19			
G6 Turret - White	Ubiquiti	UVC-G6-Turret-W	98			
G6 Dome - White	Ubiquiti	UVC-G6-Dome-W	6			
AI LPR	Ubiquiti	UVC-AI-LPR-B	4			
Seagate SkyHawk AI ST24000VE002 - hard drive - 24 TB - SATA 6Gb/s	Segate	ST24000VE002	10			